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Total Security Solutions



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Message from the CEO

Welcome to our third newsletter of 2017.

On Wednesday the 6th of September the Group suffered a major loss when our founder and Chairman, Peter John Robinson, died suddenly, he was 92. PJ, as he was known, founded the company in 1977 on behalf of Farmers Coop whilst working as their Security Manager. He personally acquired the company in 1982 when its major client was the Farmers Coop and a few other independent companies, Caltex, now Engen and still a customer, being one. At that stage the company had less than 100 employees. From these small beginnings the company has grown to over 3500 employees operating from 26 branches around Zimbabwe.

PJ was a true gentleman and one to whom integrity meant everything. He was happy to do business on the shake of a hand and believed in the honesty of all people. Working right up to his last days he will be sorely missed and impossible to replace. MHDSRIP.

This month we participated at the St John's fair where clients saw the latest in electronic security gadgets, including our SMS panic modules and our

vehicle satellite tracking systems. (We are pleased to announce that whilst most of our competitors have increased the cost of satellite tracking, we have maintained ours at \$25 per month to assist you, the consumer, in these hard times). Guard Alert also provides reaction services for Econet Secure Homes Systems which, like our SMS modules provides alarms activation information directly to your mobile device. These systems are essential in these depressed economic conditions and ensure that if attacked you can be secure in the knowledge that your security company is aware of your plight and help is on the way.

Guard Alert is proud to have been selected by National Handling Services to provide their security requirements nationwide. We also pleased to welcome Troutbeck and Caribbea Hotels as well as Black Box Investments to our growing customer base.

Once again should any customer have any complaint regarding our service or would like to discuss any security issue I am personally available to handle these. Assuring you of our best service and attention at all times.

Richard Robinson



Obituary - Mr PJ Robinson

Mr Peter John Robinson passed away the evening of the 6th of September 2017. He was currently Chairman of Guard-Alert (Pvt) Ltd.

Mr PJ Robinson served in the Royal Air force during the 2nd world war in Europe . He was demobilised in 1946 and embarked to Southern Rhodesia where he joined the BSAP . He rose through the ranks during 29 years of service to the position of Officer in

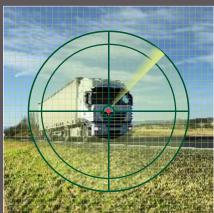
Charge, Harare Province. He retired from the police force in May 1975 at the age of 50.

After his retirement, he joined the Farmers' Co-op as Security Manager. Mr PJ, as he was affectionately known, suggested to the Farmers Co-op that it would be better for them to form their own Security Company than to pay

outside contractors, and Guard-Alert was started with a complement of 50 guards in 1977. In 1982 Mr PJ bought Guard Alert from Farmers Coop.

Guard-Alert has grown over the years, from its humble beginnings, to employ a staff of over 3500 employees operating out of 26 branches throughout the country.

Know more about Vehicle tracking



Vehicles are a prized possession for most people whether it is for business or for personal use. It is therefore necessary to have a monitoring mechanism to ensure that the vehicle is being used for the designated purpose and that is where Pinpoint Tracking comes in. Pinpoint tracking will assess and advise on the best type of system suitable for your requirements.

Some questions one can ask themselves before deciding to install a Pinpoint Vehicle Tracking system are:

·How does one ensure that vehicles are being used productively and are secure

·Are drivers adhering to set routes and speed limits during the execution of their duties

How do business owners monitor fuel usage by their vehicles

Below are brief descriptions of some of the terms which will help you gain a better appreciation of vehicle tracking.

Q. Tell us more about history in vehicle tracking

A. The system keeps vehicle tracking history for a period of six months. Any event that occurs as long it's within a period of six months can be played back.

Q. What are reports in vehicle tracking

A.- The system generates a number of reports which includes distance report, trips report, stoppage report, idle report and violations reports.

Q. What is a geofence

A. Geofence is a feature which allows PinPoint Tracking to draw operational boundaries for vehicles. If a vehicle goes out of the set boundaries it sends a notification or alert to the designated person who will act accordingly.

Q. How do I control speed limits A. Transporters can set either a minimum or maximum speed limit.

An alert is sent to the designated individual's phone if this is violated. A speed buzzer is fitted in the vehicle which will sound when the driver exceeds the set speed limit.

Q. Can I immobilise my vehicle in case of theft

A. Yes this is possible using the feature engine immobilisation. The feature allows the vehicle owner or fleet manager to switch off the vehicle in case it has been stolen or even when unauthorised use of the vehicle is detected.

Q. What is real-time tracking

A. This feature allows vehicle owners to see where their vehicle is, speed and address in real-time, as the events unfold. The only requirement is that of a reliable internet connection.

Contact Pinpoint Tracking on 669426/7 or 0733395680





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Get your SMS Module today



Guard Alert Electronics offers the SMS Response to complement its VHF Radio Link Response System whose main advantage is that it is not limited by geographic spread and location unlike the Radio Link system.

This innovative product can therefore be used wherever there is telecommunication signal from any one of our three network operators, Econet, Telecel or Netone, Guard-Alert Electronics can respond effectively through SMS notifications, and you can be informed when your alarm has been activated or de-activated. The notifications can be programmed to be sent to selected recipients of your choice. Up to 7 contacts can be programmed to receive SMS Notifications and this means that not only Guard Alert, but the client and designated individuals will always be aware of developments on site.

The SMS Module can also be installed into any existing alarm system, at a reasonable cost, ensuring that even when you are away from your premises you can benefit from the Guard-Alert Electronics Response service, giving you peace of mind.

How about when you don't even have an alarm system?

The SMS Module can be installed as a standalone SMS Panic Alarm system should you not have a complete alarm system.

Guard Alert Electronics will install a fixed panic button, positioned strategically, which you can press when under duress or threat and the SMS comes through to our control room prompting us to dispatch a vehicle to your assistance. Therefore, if you are in a remote area, do not feel restricted in your electronic security options. Get a SMS-based response system installed today and enjoy peace and security.

Contact GAE on 669426/7different security requirements.



The prevailing economic environment has meant that the rate of crime has increased. This therefore calls for greater vigilance by household owners and businesses. Below are some incidences which one should be aware of:

Always be on guard when officials purporting to be from ZESA, City Council, Tax Department and even the Police come to your house. Thieves bully their way onto premises pretending to be officials on business. Do not allow anyone onto your premises unless you are one hundred percent sure that they are who the say they are. Demand official identification and write down these details. You are well within your right to ask to call their landline at work preferably for verification or even to refuse the person entry until such a time that the purpose of the

person's visit has been verified. Ensure that your staff do not allow any one on the premises if you are not there.

Distraction crimes- Reports have been received where thieves are approaching drivers at intersections and distracting them by trying to sell them goods whilst their accomplice carries out a smash and grab exercise on anything in the cab. There was even a report where a person was carrying cash in the boot and the thieves gained access to the cabin of the car, tore down the back seat and grabbed to cash from the boot, all in seconds. Always remain vigilant, especially when stationery, and ensure that your doors are locked and windows closed at all times. Valuables and handbags etc must be kept out of sight.

The cash situation has meant that businesses and house owners are now keeping large amounts of cash at their premises. Thieves are aware of this and are resorting to violent tactics to get one to reveal where the money is being kept. The public is urged not to keep large amounts of cash on their premises and use the various cash storage facilities available, including Guard Alert. Having a secure safe is not necessarily the answer as thieves have been known recently to use explosives to gain access to safes

CLIENT TESTIMONIAL



Good afternoon Chamu,

I hope you are keeping well and enjoying the slightly warmer weather that we're having. Please accept my 'letter' of commendation to Guard Alert Security regarding Mr. Toro, who, late Tuesday afternoon picked up that one of our units (as he was driving out the gate) still had residual paraffin in his tanks following flushing earlier in the day. The truck was immediately returned to Workshops and the process completed.

We are not sure how this slipped through our internal check system, needless to say this still needs to be investigated, however, Mr. Toro's attention to detail, observation and adherence to instruction must be applauded. He is an asset to Guard Alert and indeed, to Nick's Motors. We are always so grateful to have Mr. Toro here with us and can only give him more and more praise for a job well done - now, then, and always it would seem.

Many thanks and kind regards,

Leandra Moura SHEQ and PA to MD Nicks Motors

GUARD-ALERT GAZETTE



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Security guard 36505 Musiyamhanje is commended for discovering that the goods stated on a delivery note differed from what was being delivered by the truck. The guard stationed at Dairibord, Rekai Tangwena is commended for his alertness and attention to detail in the execution of his duties.

Security Guard 34077 Gengezha stationed at Hunyani showed that it is necessary to follow up on people who would have been caught on the wrong side of the company policies. Guard Gengezha breathalysed a forklift driver who failed the test and was found to be under the influence of alcohol. The employee insisted that he enter the premises but was unsuccessful. The employee later used another unofficial entrance. Guard Gengezha became suspicious and searched for the employee only to see him driving and loading some goods even though he had failed the breathalyser test. The forklift driver was stopped from carrying out any further duties and was reported to the HR Manager.

Guard Cephas 24040 stationed at Montclair hotel discovered that an employee had stolen beef from the kitchen. Guard Cephas was suspicious of the employee's movements and searched him discovering the meat hidden on his person.

In Chegutu guard 27538Matoramhuru is commended for detecting an omission by the till operator when he detected several items not charged. His actions saved the company a loss which would have been detected at stock take and would have been too late to recover from the customer.

Personnel Profile

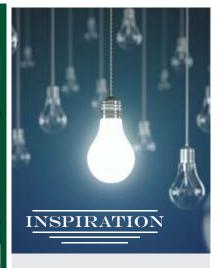


Operations Officer L Gondo

It is important that our clients know who they have to deal with on a day to day basis should the need arise. This issue focuses on Security Officer Gondo, who is the Operations Officer for Harare South guarding operations.

Mr Gondo joined Guard-Alert security in 1988 as a security guard. Mr Gondo rose through the ranks as he was promoted to the position of Lance Corporal to Inspector when he was stationed at Mazowe Mine. In 2005 after moving to Harare, he was appointed Cadet Officer. In 2006, Officer Gondo was promoted to the position of Security Officer, a position he currently holds.

Mr Gondo has received several awards among them a commendation for turnout and discipline and while at Mazowe Mine an award for being the best investigator. He has been with the company for nearly 30 years.



Be inspired

Even if you are on the right track, you will get run over if you just sit there - Will Rogers

The real opportunity for success lies within the person and not the job - Ziq Ziqlar

When I let go of what I am, I become what I might be - *Lao Tzu*



IMPORTANT NOTICE

Help us keep your account up-to-date

We are having difficulties in tracing payment on our bank statement. In order for us to be able to reconcile our accounts we need the following from you:

- 1. Put your account reference number on the deposit
- 2. Please send proof of your payment to accounts@guardalert.co.zw for all Guard-Alert payments and to billing@gae.co.zw for all Guard-Alert Electronics payments .